



Proudly a minority and service disabled veteran owned small business.



COMPANY OVERVIEW

With over 23 years of expertise, IAO Industries is a federally certified SDVOSB and minority-owned supplier of industrial casters, wheels, bearings, and rollers for defense, aerospace, automotive, and heavy equipment applications.

We specialize in solving complex material handling problems - from standard procurement to custom-engineered assemblies and reverse-engineered replacements for obsolete or hard-to-source NSN parts.

CORE COMPETENCIES

NSN Sourcing & DLA Procurement • Reverse Engineering & SAR Documentation • Custom Caster & Bearing Assembly • Material Handling Engineering & Design • Obsolete Part Replacement • MIL-Spec & Government-Compliant Supply • Brands: SKF, Timken, NTN, EnerSys

DIFFERENTIATORS

- SDVOSB & MBE Certified: Qualifies for federal set-aside and sole-source contracts under FAR and VAAR
- Proven DLA Supplier: Active SAR-approved source with documented cost reductions of 10–47% vs. incumbent suppliers
- Reduce Push Force 30%+: Ergonomic caster solutions enabling single-operator movement of heavy loads
- Rapid Customization: Custom solutions in under two weeks
- Reverse Engineering Capability: We source and supply obsolete casters and bearings other suppliers can't find

CAPABILITY STATEMENT

Nicholas Millington, Managing Partner

734-383-4952
sales@iacind.com

COMPANY DATA

IAO Industries LLC
1148 Lexington Blvd
Jackson, MI 49201

www.iacind.com

UEI: GKERYNQHANE7
CAGE: 8BF57

NAICS Codes
423840, 332510, 332999
333924, 336413, 336999
333618, 333922, 333419

PSC Codes
5340, 3920, 6140

PAST PERFORMANCE

Please review a handful of our most notable past contracts that showcase our range of capabilities. Additional information can be made available upon request.

SPE7L1-23-P-6424

NSN: 5340-00-106-6575

Date: May 2023

Value: \$414,400

20% reduced price from previous supplier.

SPE7M4-22-P-1699

NSN: 5340-01-396-0533

Date: June 2022

Value: \$565,128

Reduced cost from previous supplier by 47%.

SPE7M1-23-P-6782

NSN: 5340-01-433-1939

Date: June 2023

Value: \$113,390

First article testing to eliminate alternative supplier quality issues.

SPE5E3-21-P-0050

NSN: 5340-00-106-6575

Date: October 2020

Value: \$96,000

Reduced cost from previous supplier by 20%.

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SPE7L1-21-P-6272

NSN: 5340-00-477-7202

Value: \$118,250

Reduced cost from previous supplier by 10%.

SPE7M1-22-V-5985

NSN: 5340-00-477-7202

Value: \$110,528.00

Reduced cost from previous supplier by 10%.